

2011 Annual Report



SUNLIGHT
Look outside the window. The sun is solar powered! The LED lights use electricity and is "dark sky" to produce very little light.
► Can you find the photons that absorb the sunlight?
A solar cell is made of layers of negatively charged silicon. When the silicon, electrons move from one to another and are collected by the circuit, creating electricity.

AMAZING A
Fully place the tubes.
But happens
Just one bit
each hand
to the tube
What do you
Different
How the
are to
air flow
ers on





Dear Friend of The Museums,

As we report to you on another very successful year, we are struck by how much we owe our success to the incredible support we receive from our community. Any nonprofit—a regional museum such as ours in particular—exists to serve the community but also thrives and grows thanks to the visitors, donors, members, advisers, partners, and volunteers who give us so much.

Our community is fairly extensive. Last year we had visitors from more than 160 cities and towns in eastern and central Massachusetts. Our members came from nearly as many different towns, with a few scattered in other parts of the country. We had financial support from 15 or more local cultural councils representing the arts and cultural interests of their communities. More than 400 donors made a gift, contributed to our auction, came to a fundraising event, or in others ways financially supported our efforts. We are very proud that every one of the regional community foundations that touch the areas we serve supported The Discovery Museums last year. Corporations and other businesses in our community supported us at record levels.

We like to think that we held up our end of the bargain as well. We did our best to make sure that anyone could have a Discovery Museums experience: more than 35,000 people benefited from our *Open Door Connections* program of free or heavily subsidized access. We welcomed school groups from 60 towns and visited schools in 98 towns with Traveling Science Workshops. We supported the efforts of 335 other nonprofits serving our communities with donations of memberships and admission passes for their fundraising events. Our *Free Friday Night Fun* program welcomed thousands of first time visitors and took in donations for the local food pantry.

One critical way in which The Discovery Museums partner with the community is through the incredible support we receive from volunteers. As you will read in this report, volunteers and the museums have a mutually beneficial relationship. We get important work accomplished—ranging from painting or grounds maintenance, to the delivery of public programs, to behind-the-scenes office work. For the volunteers, the benefits range from satisfaction in supporting an organization they are passionate about, to the development of some meaningful employment experiences and skills, to receiving joy from working with children and learning something that changes their life. We could not operate without volunteers. In 2011 we logged more than 3,000 volunteer service hours from more than 100 volunteers, a 50% increase from 2010. The stories you'll read inside about Shilpa and Elizabeth highlight just two of our treasured volunteers.

Leadership from the community makes our Board of Directors successful. This year, as you will read in the report, we sadly said goodbye to long-time Board member Davida Fox-Melanson. At the same time we welcomed four new members to our board: Patricia J. Chisholm, Middlesex Savings Bank; Wendy E. Baker, Enterprise Bank and Trust; Donald MacKenzie, Acton Town Moderator; and Russell Layton, Hologic, Inc. We look forward to all of their contributions to our work.

As The Discovery Museums complete our 29th year as a part of this community, we are incredibly proud of all we have accomplished together with our community for children and families. This is our Annual Report of that work to you.

Sincerely,

Neil H. Gordon, CEO

Lees Stuntz, Chair, Board of Directors



Read about
our volunteers!

*“This is such
a wonderful
experience—I get
back much more
than I give.”*

Shilpa Kulkarni

Financial Year in Review

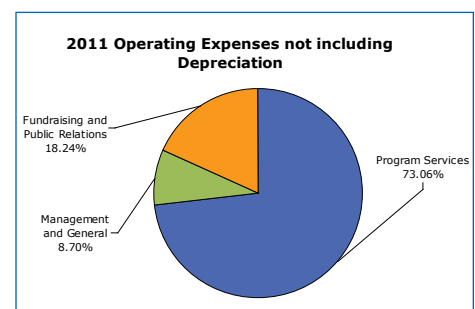
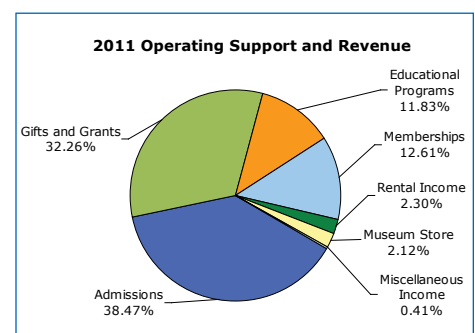
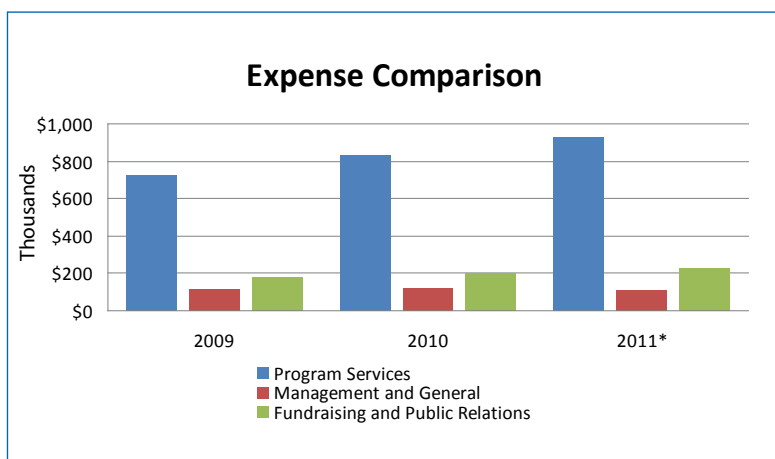
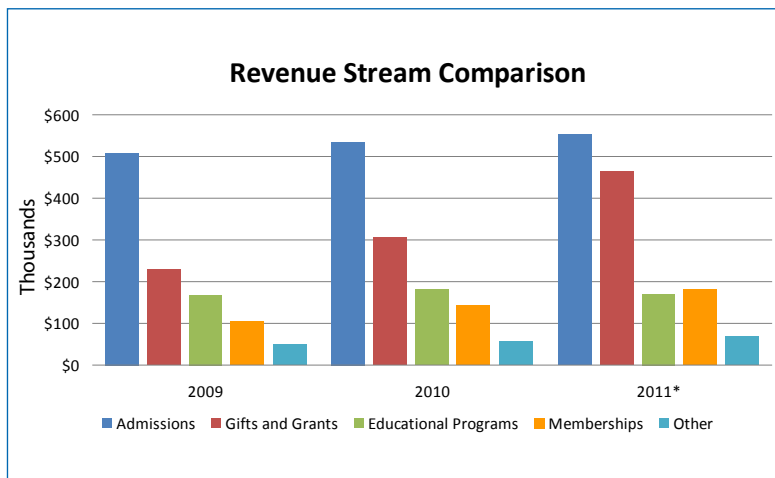
Operating Support and Revenue	2009	2010	2011*
Admissions	\$510,496	\$534,718	\$553,913
Gifts and Grants	\$230,921	\$307,934	\$464,440
Educational Programs	\$169,243	\$182,172	\$170,352
Memberships	\$104,125	\$143,217	\$181,546
Rental Income	\$24,776	\$30,160	\$33,087
Museum Store	\$20,743	\$24,652	\$30,512
Miscellaneous Income	\$4,808	\$2,305	\$5,935
Total	\$1,065,112	\$1,225,158	\$1,439,785
Operating Expenses not including Depreciation	2009	2010	2011*
Program Services	\$730,734	\$833,929	\$933,707
Management and General	\$116,501	\$123,925	\$111,165
Fundraising and Public Relations	\$185,650	\$199,629	\$233,101
Total	\$1,032,885	\$1,157,483	\$1,277,973
Change in Net Assets from Operations Prior to Depreciation	\$32,227	\$67,675	\$161,812

*Preliminary unaudited results

2011 Notable Achievements

- Opened two new exhibits: *Dream Green*, which explores green design, energy conservation and sustainability, and *SoundLab*, where children explore the science of vibration and the art of making music.
- Held more than 400 special hands-on science, art, music and engineering programs, serving 10,000+ participants, free with admission.
- Served more than 35,000 people for free or deeply reduced cost, 10,000 more than in 2010. Our *Open Door Connections* program provided opportunities for those who face a variety of barriers—financial, geographic, developmental, or cultural—to experience the Museums.
- Received the Leaders in Innovation Award from the New England Museum Association for our *Especially for Me* series, which provides free museum access for children on the Autism spectrum and children with hearing loss.
- Deepened our partnership with Acre Family Child Care in Lowell to provide hands-on learning opportunities for childcare providers and children, many from immigrant families. Received a prestigious federal IMLS grant to grow and support the program and partnership.
- Received Gold for Best Museum and Bronze for Best Place for Family Entertainment in the Wicked Local Readers Choice Awards.
- 2011 was a successful year in which attendance increased 17% and museums membership increased 30%. More than 4 million people have walked through our doors since we opened in 1982.

2011 at a glance



Our Volunteers

Volunteers are the heart and soul of The Discovery Museums. They support all aspects of the Museums' operation: from working on the floor with visitors to data maintenance to spring cleaning of the grounds. In 2011, we recorded more than 3,000 volunteer hours, 1,000 more than in 2010. Nine of our volunteers accumulated more than 100 hours each last year, compared to two volunteers the year before. And, each month of 2011 saw an average of 11.5 more active volunteers compared to last year.

We would like to recognize and thank all of our volunteers; you will find a list of them on page 11. Here, we've included the stories of two of the many who support us. Thank you to Shilpa and Elizabeth, and to all who give their time, energy and passion to The Discovery Museums.

Giving So Much, and Receiving In Return



Several years ago, Shilpa Kulkarni brought her high school-aged daughter to The Discovery Museums because a friend said it was a great place for students to fulfill their school volunteer requirements. As it turned out, both Shilpa and her daughter began volunteering at the Museums in the summer of 2009. Her daughter had a wonderful experience and has since moved on to other pursuits. But Shilpa has no interest in leaving.

"It's like a second home to me now," she explains. "I can't imagine life without the Museums."

And the staff feels the same way. "I honestly don't know what I would do without her," says Amy Spencer, Director of Early Childhood Education and Parent Resources. Shilpa volunteers for Amy two days per week, doing data input, analyzing survey data and preparing materials for upcoming children's

programs. She also assists during free evenings for families with children on the autism spectrum, conducts FETCH!™ Lab programming onsite and at Barefoot Books in Concord, and helps with early learning workshops provided to family childcare providers in Lowell. In addition to all that, Shilpa also volunteers for the Director of Visitor Experiences and the Director of Finance and Business Administration at the museums.

"I started out doing computer work, because I was comfortable with that," explains Shilpa.

"But the staff was so supportive, and really encouraged me to work with kids—and I love it. So much joy and happiness comes from them, they give you new ways to look at life."

Shilpa's volunteer work during the Museums' autism evenings had an impact on her. "I see parents trying to cope, and it can be hard for them. I want to do something to try to help." She plans to enroll in a certification program to study early intervention for children on the spectrum. She hopes to then take the licensing exam offered by the Behavior Analyst Certification Board (BCAB) so that she can help parents who are looking for

intervention support when their children are young.

A lifelong student, Shilpa studied Computer Programming and Psychology in her native India, and has also completed some post-graduate work in Psychology. She is currently studying Sanskrit through a correspondence course, and will take her degree exams next time she returns to India. She is also writing a paper on early-age children's museums, which she would like to have published in India.

Despite all that Shilpa gives to the Museums, she believes she receives more.

"This is such a wonderful experience—I get back much more than I give. I've learned so much from the staff—they are so supportive and encouraging—and the kids are excellent teachers! I am very happy to be here."

And so are we!



A Passion to Learn, Explore and Grow

Last fall, Elizabeth Durham had a single, immediate-term goal: acceptance at Wellesley College. Below is one of two essays she submitted with her early-admission application.

A Tale of Treasures by Elizabeth Durham

“Can you help me?”

I looked down from my towering height of 6’2” to a little, curly haired girl, less than four years old. In her pudgy hands she grasped a familiar tiger costume, pilled and faded. She motioned at the dangling ties, expressing her minute frustration at their lack of cooperation. As I crouched down to the well-traveled carpet of grass, my face leveled to hers. I could see her eyes now, their small pupils reflecting the sunlight from above. Her cheeks were a soft apple red, flushed from her wild chase around the perimeter of the rickety picket fence. She broke our eye contact, eager to rejoin the action. Little kids are not ones to wait.

I smiled, knowingly, remembering my years as a child. Less than thirteen years ago, I was her age, romping around in the fields and ponds, turning over slimy rocks, satisfying my curiosity about the wide world around me. No pebble, stone or boulder would go untouched by the newest Christopher Columbus. The unknown beckoned, tempted me with the possibility of hidden treasure, treasure which usually consisted of salamanders, newts, snakes and toads. Nature was my playground, my laboratory.

Suddenly, my nostalgic thoughts were fragmented by her grubby hand, thrust into my surprised palm. I glanced down to her radiant face, returning her childish grin. Her gleaming white baby teeth were smaller than the tip of my pinky finger. My teeth used to be like that before I lost them to the tooth fairy who secretly slipped green dollar bills underneath the pillow into my waiting hand. I wondered if this little child had lost her first baby tooth yet, if she had experienced the nerve wracking excitement of losing a part of yourself. And then, the pain of a foreign object, invading, sprouting, growing. For now, though, this child’s eyes were vibrant and expectant, yearning for the next moment in time. As I tied the string on her tiger costume, she roared playfully, tugging me over to brave the jungle of her imagination.

Moments like these are why I cherish my job as a guide at The Discovery Museums, where I spend my days among the curious, the non-judgmental, the blossoming. These unblemished minds are my companions, growing and helping me grow as well. In this small yellow house, with a plethora of adventures, there are no worries of chemistry tests or of oboe concerts. Instead, I am allowed to appreciate the simple treasures of life, whether it is a shy grin from a toddler or the earned trust from a hesitant child. My soul, weightless and free, is allowed to fly with the clouds, like an escaped balloon. When I return, though, to waiting reality, I am refreshed and invigorated. The curiosity of my childhood follows me to the ground, bringing light into mundane activities. In a way, I have experienced a reverse Mary Poppins’ story. These children have helped me, giving, “just a spoonful of sugar to help the medicine go down.” Although life may present with challenges, and it can be difficult to keep sight of what really matters, I am continually reminded of my passion to learn, explore, and grow during the time I spend at the museum, passion which will remain with me through the adventures ahead. And for this treasure in life, I am eternally thankful.

–Submitted to Wellesley College, September 2011

Elizabeth first came to the Museums with her mother and younger sister when she was 12—and immediately offered to volunteer. “I was too young! I had fallen in love with the place, but had to wait until I was older to volunteer.” In 8th grade she was finally old enough, and in the summer of 2008 Elizabeth volunteered to work one session of summer camp—but ended up doing all three sessions. She has been with the Museums ever since: first as a camp volunteer, later as an Explorer, and eventually Elizabeth staffed the admissions desk and managed birthday parties.

“... I cherish my job as a guide at The Discovery Museums, where I spend my days among the curious, the non-judgmental, the blossoming.”



“I love being with the kids—they make me laugh! I’ve learned so much through this experience, about myself and others. I’ve learned to communicate with kids to engage them and anticipate their needs. And, I’ve learned how to organize my schedule and communicate more effectively with adults—I’m not afraid to talk to adults.”

Elizabeth was accepted at Wellesley and plans to study Chemistry and Biology, possibly toward a career as a pediatric dentist. “My experience at the Museums has made me realize that I’d like to work with kids—I love their energy and innocence.” She plans to continue to work at the Museums during school breaks and over the summer.

Elizabeth’s younger sister is too young to volunteer at the Museums, but wants to as soon as she can. Another Wellesley student in the making?



Our Supporters

We gratefully acknowledge the individuals, corporations, foundations, organizations, and government agencies whose generous financial contributions and in-kind giving provided critical support for The Discovery Museums throughout 2011. We are pleased to recognize our leading contributors and express our gratitude as well to our more than 2,000 member families. To all, our deepest thanks.

Individuals

Visionary \$7,500 and above

Harvey M. Eisenberg

Pioneer \$5,000 to \$7,499

Mary Dockray-Miller and Michael Miller

Inventor \$2,500 to \$4,999

Thomas and Cheryl Beaudoin

Bruce Enders

Neil and Ann Gordon

Lynne Osborn

Explorer \$1,000 to \$2,499

Tony and Kathryn Brown

Daniel and Marion Cook

Peter and Barbara Deckers

Charles and Katharine Denault

Davida Fox-Melanson and Leo G. Melanson

Stephen and Susan Giulietti

Karen Kames and Chris Gaffney

Carleton and Mary Ellen Kilmer

Russell and Lee Ann Layton

Alice Schafer

Carolyn Stafford Stein and Eric Stein

Lees and Stephen Stuntz

Alison Tomkies

Donald Verger

Innovator \$500 to \$999

Joan and Samuel Appleton

Kate and Gordon Baty

Kenneth and Sheila Berman

Mari Cartagenova and Joseph Zahavi

Kathy and Dan Casaletto

Patty Chisholm

Sandra and John Gillis

Jeffrey and JJ Glidden

Gail Greenlee

Lenore and Peter Henry

Michael and Eileen Katin

Paulina Knibbe and William Ames

Julia and Alexander Krapf

David and Barbara Linnard

Kathy McKinley and Andrew Wilmot

Mimi and Patrick Moran

Richard and Karen Napoli

David Oran and Silvia Arrom

Lynda Palermo and Jeffrey Riley

Andrew Panagotopoulos

Carolyn and Andy Platt

Lauren Rosenzweig-Morton

William and Christine Ryan

Miriam Schwartz

Daniel Tempesta

Marian and Dick Thornton

Diana Uehlein

Emily V. Wade

Tom Witkin and Michele MacDonald

Friend \$250 to \$499

Peter and Mary Ann Ashton

Erin Bennett

Duffy and Patty Brent

Beth and Todd Cook

Paula M. Demers

Annette and John Ekberg

Robert Greene

Maxwell and Alison Hall

Scott and Annie Hamill

Julie Hoebelheinrich and Mary Jane Favazza

Steve and Ann Hogan

Tracy L. Houde

Sandy Kendall

Louis Liuzzo

Susan Mahan

Caren and Joe McVicker

J. Kevin and Una Nugent

Ed and Katy Pearson

Tom and Sue Peterman

Carol and William Place

Christine and Paul Russell

Sara and John Russell

Claudia and Andy Veitch

Roy and Jo Anne Wiggins

Supporter \$100 to \$249

Anonymous

Hakan Adolfsson

Loreen and Omar Ali

Wendy and John Baker

Dan Beaudet

Glenn and Judy Bell

Larry Bigelow

Mark and Jan Bramhall

Sandra and Michael Carielli

Catherine Coleman and Thomas Mullen

Kathryn and Charles Deckers

Timothy and Elaine Doyle

Sally Eastman

Molly and Jeff Eberle

G. Mitchell and Susan Eckel

Arthur and Elaine Eisenberg

Bill and Jeanne Flood

Lisa and George Foote

Stephanie Gertz and Steven Weiss

Kristina Gillis

Gary and Mary Ellen Giulietti

Emily and David Greenwood

Brian Hamill

Cathleen Hardisty

Edythe Kames

Amy Kennedy and David Sette-Ducati

Brian and Jeanne Lanigan

Denise and Denis LeBlanc

Mary Lesiczka

Dave Lurie

Don and Pat MacKenzie

Louise and Edward Maher

Anne McCullen

Maryann and William Mullin

Robert and Nancy Nephew

Dana and Robert Neshe

Nancy Nizel

Christopher and Nancy Paziienza

Dennis and Dolores Picard

Fran and Jim Rayson

Pam and Griff Resor

Kathy Reticker and Jack Flynn

Frederick and Bonnie Rich

Fontaine Richardson

David and Kathi Santis

Richard and Tammy Sarnelli

Ann and Keith Shaw

Jeffrey Shaw

Jennifer Smagula

Jennifer Smith

Karen and Nathaniel Stuntz

Judith and Harvey Tabachnick

Charles and Maureen Tillett

Will and Janice Tuffin

Sage and Don Veino

Jonathan Wagner and Karen Maroni

Madge and Langdon Wait

Suzanne and William Weber

John Whelan and Francesca Iaconi

Scott Wilhelm

William and Sally Williams

Martha Gilpatrick Wolf

Ann D. Woodward

Nadine R. Yates

Contributor Up to \$99

Anonymous

Anne Becklean

Carole Bernstein

Jarod and Mindy Bloom

Mary Wynne and Kevin Burns
 Elizabeth Butler and James Grumbach
 David Carter
 Patty Chambers
 Elizabeth and David Eldridge
 Lori Fassman
 Sarah Fletcher
 Gerry Fulbrook-Hanna
 Steve and Lisa Gordon
 Karen and Gerard Hartigan
 Rachel Heckler
 Dan Heney
 Yoonjung Hur
 Ellen and James Hurley
 Harold and Susanne Hyman
 David Kelleher
 Beth and Joe King
 Ilda C. King
 Brandy King and Stephen Palumbo
 Richard and Donna Main
 Robert Mainer
 Erin and Brian Manning
 Elizabeth and John Markiewicz

Nancy Hoe Marshall
 Joseph Martinez
 Edward Metro and Karen Cook Metro
 Michael and Julie Minchello
 Dick and Nancy O'Brien
 Katherine and Hugh Oxnard
 Danielle Pillion
 Danielle Qi
 Malcolm and Elisabeth Reid
 Ronald and Audrey Seyffert
 Ann and Chris Sgarzi
 Patricia and David Shaffer
 Nancy Sherman
 Marjorie Short
 Debra and Eric Solomon
 Claire Spollen and Richard Bolduc
 Chet and Linda Szablak
 Alan Ticotsky and Jane Sutton
 Jennifer and Marc Ubaldino
 Trudi Veldman
 Emily White
 Frank Winters
 Marshall Wolf
 Carrie-Lyn Woodsum



A Passionate Educator Retires from the Board

While working for 13 years as superintendent of schools for the town of Carlisle, Davida Fox-Melanson was only peripherally aware of The Discovery Museums, having raised her children on the South Shore. But upon retirement from that position, she jumped in with both feet—and ultimately her heart.

"I joined the board as an educator, because the Museums seemed congruent with the things I cared about: discovery learning and creativity. While our schools do an amazing job at literacy, we don't do as well with science. The Museums bring science to kids, and I wanted to help bring more of it to kids in underserved communities."

Within a year of joining the Board, Davida became a grandmother and gained a completely new perspective. "When I became a consumer of the Museums as a grandparent, my commitment changed from head-based to heart-based. I gained a deep passion for our mission. What we do here is what true, meaningful learning often looks like: it is time-consuming, messy, fun and engaging. There is real joy in watching kids learn through discovery."

So began an 8-year relationship marked by vision, commitment and passion. Davida joined the Board in

2004, filled the void left by the retiring Executive Director in 2008, and was Vice Chair from 2005-2011. She retired from the Board this past January.

"Davida is a champion of education and a model board member," says Neil Gordon, CEO. "She left her mark on the vision for our future, and brought in many new friends to the Museums. We will greatly miss her insight and determination."

Earlier this year, Davida's brother Harvey Eisenberg surprised her with a new exhibit at the Science Discovery Museum. *SoundLab*—where families explore the science of vibration and the art of making music in a mixing studio, recording booth, instrument lab and more—was dedicated

in Davida's honor in a late-September ceremony. "It was a complete surprise, thrill and affirmation," says Davida. "All credit goes to my brother, who is unselfish and giving, not just of his money but of himself."

Asked to reflect upon her time here, Davida remarks, "It has been a unique opportunity to work with the Board and staff. The people here care so deeply, and are incredibly competent. I am in awe of the things they do. This experience has meant a great deal to me."

Our Supporters

Institutions

\$25,000 and above

The Institute of Museum and Library Services
The Manton Foundation
MathWorks
Polaroid Corporation

\$10,000 to \$24,999

Boston Scientific Foundation, Inc.
The Camille and Henry Dreyfus Foundation, Inc.
Middlesex Savings Bank
Novartis Institute for BioMedical Research
Theodore Edson Parker Foundation
Progressive Insurance Company
Sudbury Foundation
Yawkey Foundations

\$5,000 to \$9,999

Biogen Idec Foundation
Boston Bruins Foundation
The English Family Fund of the Foundation
for MetroWest
Enterprise Bank
Foundation for MetroWest
Genzyme Corporation
Greater Lowell Community Foundation
Highland Street Foundation
Massachusetts Cultural Council
Raytheon Company
Stevens Foundation

\$2,500 to \$4,999

Bose Corporation
Boston Foundation for Architecture
Cisco Systems, Inc.

Greater Worcester Community Foundation
Ramsey McCluskey Family Foundation
Museum Of Science
Nuance Communications, Inc.
Harris Williams & Co. (a PNC affiliate)

\$1,000 to \$2,499

Acorn Deck House Company
Cambridge Savings Bank
Citizens Bank
Donelan's Supermarkets, Inc.
Emerson Hospital
Morgan Stanley Smith Barney
Nypro Foundation, Inc.
Red Hat, Inc.
Scheier & Katin, P.C.
Sechrest & Bloom, LLC

\$500 to \$999

Alexander, Aronson, Finning & Co., P.C.
Autism Alliance of MetroWest
A Program of Advocates, Inc.
Autism Resource Center of Central
Massachusetts
Cambridge Trust Company
Erland Construction, Inc.
Idylwilde Farms, Inc.
Kitchen Outfitters
Lake Boone Ice Co.
Linnard Financial Management & Planning, Inc.
Mom.com
Pegasystems Inc.
Roche Bros., Inc.
Steinberg-Lalli Charitable Foundation

\$100 to \$499

AAA Southern New England
Acton Lions Club
Acton Medical Associates, P.C.
Acton Monument Co., Inc.
Acton-Boxborough Cultural Council
Billerica Cultural Council
Butler-Dearden Paper Service, Inc.
Carlisle Cultural Council
Dracut Cultural Council
Edward Jones
EKG Networking, Inc.
Erikson Grain Mill, Inc.
Especially For Pets
Halvorson Design Partnership, Inc.
Harvard Cultural Council
J. Olson Jewelers
Leominster Cultural Council
Maynard Cultural Council
Natick Cultural Council
Next Step Living, Inc.
Senkler & Associates, Inc.
TransAction Associates, Inc.
Waltham Cultural Council
Wayland Cultural Council
Westford Cultural Council

Up to \$99

Acton Coffee House
Conventures, Inc.
Middlesex West Chamber of Commerce
Quick Cuts, Inc.

Matching Gift Companies

Cisco Systems, Inc.
Citizens Bank
Ericsson Inc.
GE Foundation
GlaxoSmithKline Foundation
IBM International Foundation
Liberty Mutual Foundation
Microsoft Giving Campaign

Bringing Hands-on Science to the Classroom



We are fortunate to have MathWorks as the premier sponsor of our Traveling Science Workshop program. MathWorks is committed to acting responsibly as a global corporate citizen and generously supports programs that inspire learning and advance education in engineering, science, and math. MathWorks' generosity in 2011 allowed us to bring science to life right in the classroom for 25,000 schoolchildren with our fun, hands-on, minds-on programming that engages all ages, abilities, and learning styles and

also fits Massachusetts curriculum frameworks. Thank you, MathWorks!



In-Kind Gifts

5 Wits
Acton-Boxborough Community Education
American Girl
Bagels Plus
Barefoot Books
Bay Area Discovery Museum
Be Well and Beyond
Bella Cappella
Big Apple Circus
Jarod Bloom
Bose Corporation
Bosse Sports
Boston Celtics
Boston Children's Museum
Boston Red Sox
Bromley Mountain
Brooks Brothers
Budget Printing of Concord
Cabot Creamery Cooperative
CambridgeWear
Celebrity Series of Boston
Choate Studio
Christmas Motors
Colonial Spirits
Columbus Hospitality Group
Copley Wolff Design Group
Cranmore Mountain Resort
Cronus Events, LLC
Cucurbit Farm
Dark Matter Chocolate Laboratory
Jeff Dinardo
Donelan's Supermarkets, Inc.
DramaKids International of Metro West
EKG Networking, Inc.
EllaBelle Creations
Enterprise Bank
Essex River Cruises
F1 Boston
J. Fountain Photography
Mark Fried and Josie Guerin
Gardens By Renee
Giorgio's Taekwon-Do
Gary and Mary Ellen Giulietti
Stephen and Susan Giulietti
Corinne Glover
Neil and Ann Gordon
Grafton Group Restaurants
Harding Lee Smith Restaurant Group
Harmony Horse Stables, LLC
Harpoon Brewery
Wayne Henderson
Hub International New England
William Huss and Cheri Geckler
Indian Hill Music
Institute of Contemporary Art, Boston
J.T. Farnum's Seafood & Grill
Jam Time
Jillian's/Lucky Strike Boston

Volunteers Making a Difference



Seven years ago, we had our first meeting with Peg Lovett, Community Relations Program Manager at Cisco Systems, Inc., to discuss ways we could collaborate with our new neighbor in Boxborough. It took only one meeting to know we were about to embark on a great relationship.

Since that time, scores of Cisco employees have helped us with raking, cleaning, painting, and whatever needs to be done. Not only do these employees give generously of their time but Cisco matches every volunteer hour with a contribution. While we appreciate the generosity of their time, talents, and contributions, working side by side with Cisco employees in work boots and gloves also enriches us and gives us better perspective.



Jiminy Peak Mountain Resort
Robin Jones
Karma Coffee Roasters
Kitchen Outfitters
Kmart
Learning Express
Liberty Hotel
Longfellow's Wayside Inn
Magi 106.7
Maynard Outdoor Store
Kristen McCormack
Madeleine McNeely
Caren and Joe McVicker
Middlesex Savings Bank
Middlesex West Chamber of Commerce
Nashoba Brook Bakery
National Baseball Hall of Fame & Museum
Not Your Average Joe's
Mary Noyes
NY Skyride
Ocean Spray Cranberries, Inc.
On The Mat Yoga
One Stop Fun
Lynne Osborn
Frances Osman
Planet Gymnastics
Tiffany Prunesti
Reach Advisors
Recycled Paper Printing
Renaissance Boston Waterfront Hotel
ResourcePlus Shows & Events
Roger Williams Park Zoo
Saint Louis Science Center
Salmat

Scheier & Katin, P.C.
Janet Seide
Ann and Chris Sgarzi
Alice Sharp
Sharper Edge Skating School
Shawmut Design and Construction
Shea's Riverside Restaurant and Bar
Sorelle Bakery and Cafe
Sprigs Restaurant and Bar
Carolyn Stafford Stein and Eric Stein
Sterling Golf Management, Inc.
Stonefield Farm
Strategic Employee Benefit Services
Stratton Mountain Ski Resort
Lees and Stephen Stuntz
Cynthia Taft
The Clock & Watch Shop
The Fireplace Restaurant
The International Golf Club and Resort
The Jackson Laboratory
Tower Hill Botanic Garden
Linda Trapp
Trombetta's Farm
Union Bar & Grille
Wachusett Mountain Ski Area
WGBH Educational Foundation
Worcester Tornadoes
Worker's Credit Union
X PRIZE Foundation
Paul Zermani
Bruce Zetter
Mary Zoll
Zoo New England

Our Supporters

Tributes

The following individuals made tribute gifts.

In Memory of Bessie Katin

The Board of Directors of
The Discovery Museums
The Staff of Scheier & Katin
Davida Fox-Melanson and Leo G. Melanson
Nancy Sherman
Claudia and Andy Veitch

In Honor of Davida Fox-Melanson

Arthur and Elaine Eisenberg
Harvey M. Eisenberg
Annette and John Ekberg
Cathleen Hardisty
Lenore and Peter Henry
Ronald and Audrey Seyffert
Judith and Harvey Tabachnick

In Honor of Judith Tabachnick and Ellen Collins

Davida Fox-Melanson and Leo G. Melanson

In Honor of D.S.

Danielle Qi



Auction Winners

In 2011, we held our 2nd Annual On-Line Auction and increased gross revenue 56% from the previous year to \$15,847. We thank our Auction Committee, its Chair, Caren McVicker, and the many generous individuals and businesses who donated items. We are extremely grateful to the following individuals for participating in our auction.

Wendy Abetz
Joan and Samuel Appleton
Patricia Ash
Kate and Gordon Baty
Thomas and Cheryl Beaudoin
Larry Bigelow
Pamela Blair
Karen and Stuart Bodager
Jeanette Brady
Mark and Jan Bramhall
Tonia Brown
Elizabeth Butler and James Grumbach
Dawn Cabeca
M. Cariño
Carol Beth Chase
Donna Childs
Jennifer Clarke
Susan Culhane
Laura DeGray
Anthony and Janice DiBona
Kevin Dillon
Tom Dipasqua
Judy Duff
Sydney Craig and Ann Eakin
Gail Ehrenberg
Kathryn and Paul Faria
Hannah Fingerle
Lisa Fiore
Davida Fox-Melanson and Leo Melanson
Ed Frackiewicz
Mark Fried and Josie Guerin
Stephen and Susan Giuliatti
Jeffrey and JJ Glidden
Neil and Ann Gordon
Jane Hardy
Susan Hawk
Emily Hogan and Scott Pherson
Steve and Ann Hogan
Kathleen Horigan
Jim and Pam Hunt
Mike Hurm
William Huss and Cheri Geckler
Cheryl Jacques
Michelle Jarvis
Michael and Eileen Katin
Ilda King

L. Brian Koss
Winifred Krogman
Deb Kunhardt
Kristin Laird
Ginny and Marc Lamere
Jessica Leavell and Craig Coldwell
Denise and Denis LeBlanc
Leonard Lee
David and Barbara Linnard
F. Lovely
Michele MacDonald
Dickens Mathieu
Erica Mawn
Beth McCabe
Carla McCall
Frank Mclean
Karen McManamon
Caren and Joe McVicker
Laura Monahan
Amy Nguyen-Chyung
Erica and Joe O'Neill
Patricia Popov
Tiffany Prunesti and Richard Thomas
Wendy Rands
Susan Mary Redinger
Douglas Roberts
Elizabeth Roche
Ellen Rose
Nancy Rubenstein
Fran Seager
Ann and Chris Sgarzi
Jeffrey Shaw
Frances Simeone
Silvija Strikis
Terri Stuler and Steve Buschman
Lees and Stephen Stuntz
Eileen Sullivan
Joy Olaes Surprenant
Martha Svatek
Madge and Langdon Wait
Julie Warner
Lisa Weil
Robert Williams
Wendy and Matt Wood
Mei Yin and Anlu Yan
Kitty Yue

Our Volunteers

Vrinda Agarwal
Shipra Arjun
Peter Ashton
Wendy Baker
Monica Baum
Shilpa Bhat
Jack Bierwagen
Jarod Bloom
Chelsea Borg
Julie Bradley
Duffy Brent
Rachel Briones
Nancy Capalbo
Amartya Chakraborty
Stephanie Chan
Anagha Chandra
Vineet Chandra
Annette Chen
Jennifer Chen
Cisco Systems Employee Teams
Terrell Clark
Stone Cleven
Maria Conley
John Cox
Christopher Cratsley
Charles Denault
Anthony DiBona
Jason Dimen
Richard Ding
Zvonimir Dogic
Ryan Donahue
Peter Doyle
Susan Erickson
Al Feldman
Cindy Fitzgibbon
Ali Ganss
Eric Geng
Susan Giuliatti
Jeffrey Glidden
Emily Goodwin
Katie Gordon
Ann Gordon
Ryan Gumbart
Molly Gundlach
Myrna Gutfreund
Danielle Harris
Devin Harris
Karen Herther
Hannah Hong
Nate Hubbard
Jim Hunt
William Huss
Jane Imai
Radhika Jangi
Emily Jia

Susannah Johnson
Lori Johnson
Zachary Kiihne
Sue Kim
Jimmy Kim
Janet Kinmonth
Rebecca Kipling
Melissa Kosinski-Collins
Shilpa Kulkarni
Julia Larson
Gabby Ledoux
Colin Lee
Joohee Lee
Patricia Leete
Joe Lester
Edward Li
Deric Lim
Ashley Lin
Embert Lin
Tess Little
Mark Liu
Christine Macdonald
Andrew Magee
Nick Malo
Ashwini Manjunatha
Charles Martin
Joseph Martinez
Mathworks Employee Teams
Shannon McMillan
Caren McVicker
Frank Meehan
Leah Middleton
Nick Miller
William Mullin
Namrita Murali
Dana Musto
Larissa Naidoo
Chirantan Neogy
Ken Nesbitt
Eleni Neyland
Pendred Noyce
Kate Nussenbaum
David O'Leary
Olin College Engineering Discovery Team
Isabella Pershouse
Carol Pikcilingis
Nicole Power
Nishant Raj
Naveen Ram
Nivedha Ram
Sid Ramakrishnan
Kathy Reticker
Dale Rossbach
Robert Sackstein
Susan Seger
Cheryl Serpe

Rebecca Shannon
Akanksha Srivastava
Sadhana Subramanian
Eileen Sullivan
Martha Svatek
Christine Thomas
Jamie Tomc
Julia Veitch
Michael Vrablik
Lizzie Vuckovic
Andrew Weinstein
Emerson West
Isabelle Williams
Dewi Win
Willy Wu
James Yu
Dean Zou



We got mail!

A Note from 100+ Hour Volunteer James Yu

We sent James a Thank You note after he topped 100 hours of service, and here's what we got in return:

"Thank you guys so much!!! I really love working at the museums and all I've learned there. I love the kids and working with them, especially when they find science really cool and find their own way to enjoy the world. Wow, it even surprises me that I've worked that much. Time sure does fly when you're having fun! My mum always asks if I'm tired after I come home and, strangely enough, I feel more energized, if anything. This is truly a great place to work and thank you guys so much!! You guys make it so much more enjoyable and fun!

Well, I think that's enough words, thanks, and exclamation points (wait, three more!!!). I'll definitely be seeing you guys around and thanks again!"

-James

Our Board & Staff

Board of Directors

Lees Stuntz, President
Davida Fox-Melanson, Vice President
Maxwell B. Hall, Clerk
David C. Linnard, Treasurer
Joan Appleton
Wendy Baker
Thomas L. Beaudoin
Patricia J. Chisholm
Daniel C. Cook
Bruce Enders
Stephen P. Giuliatti
Lenore Henry
Michael E. Katin
Russell Layton
Kelley Leimkuhler
Don MacKenzie
William Ryan
Thomas Witkin

Staff

Neil H. Gordon, *Chief Executive Officer*
Sarah Brockway, *Director of Visitor Experiences*
Teresa DiCureia, *Public Programs Fellow,
AmeriCorps MA Promise Fellowship*
Annette Ekberg, *Development & Business
Partners Associate*
Jill Foster, *Director of School & Group Programs*
Sarah Hetherington, *Scheduling & Grants
Manager*
Emily Hogan, *Development Associate*
Jill Jacques, *Museum Store Manager*
Kavita Katti, *Director of Finance & Business
Administration*
Christine Lazorchak, *Development & Marketing
Assistant, Operation A.B.L.E. Program*
Denise LeBlanc, *Director of Learning Experiences*
Cara Lonardo-Roy, *Visitor Experiences Assistant*
Erin Manning, *Membership Manager*
Judy Pecevich, *Development & Marketing
Assistant, Operation A.B.L.E. Program*
Peggy Plant, *School Relations Manager*
Alecia Primrose, *Program Assistant*
Steve Roake, *Exhibit & Facilities Director*
Ann Sgarzi, *Director of Marketing*
Danielle Shnaper, *Operations Assistant*
Lucas Skorczeski, *Assistant Director of
Visitor Experiences*
Amy Spencer, *Director of Early Childhood
Education & Parent Resources*
Claudia Bard Veitch, *Director of Development*



© 2010 Heather Reardon



177 Main Street (Route 27) • Acton, MA 01720 • 978-264-4200

